



## LOCAL GOVERNMENTS & POLITICAL SUBDIVISIONS

Local governments are facing many challenges and are being forced to evolve as economic changes impact revenue streams that provide crucial services. Local officials and administrators are being thrust into the role of transformational leaders, while public expectations demand no interruption in public services. Whether your needs are related to operations, capital projects, or both, we can help.

### PLANNING SERVICES

The best legacy is one that leaves your jurisdiction in a better place than when you found it. No matter what you inherited from your predecessor(s), you can take steps to move your jurisdiction in the right direction. If your days feel reactive instead of proactive, let us help you transition into a more sustainable and productive day-to-day operation. To meet your needs, these services can include any combination of short and long term planning along with implementation.

Is your jurisdiction facing a major public works issue that needs an innovative solution? We can help develop a plan focused on a single or limited number of key issues. We know infrastructure of all kinds, and we can help you develop a workable short and long term plan to address the need.

### REGULATORY AFFAIRS

Is the organizational structure of your jurisdiction limiting your ability to be successful? Are you unable to recruit and retain good employees? Do internal policies tie your hands on making the changes you need to make? We can analyze your situation, develop and implement solutions so that you can be successful.

### INDUSTRY RELATIONS SERVICES

Are you eager to bring new organization to your jurisdiction but need help creating and navigating incentives? Do you have public opposition to a pending development that would generate needed revenue for your jurisdiction? Let us work with you and the industry to develop and implement successful strategies.

### STATE/FEDERAL GOVERNMENT RELATIONS

Do you have an important project for which you would like to pursue state and/or federal funding? Are you having trouble working with a state or federal agency on an important issue? We have strong ties and significant experience working in state agencies and in Washington, DC. We can help you navigate the state and federal dynamics to achieve your goals.

### COMMUNICATIONS CONSULTING

Do you need help breaking down and explaining complex issues in a way the public will understand and appreciate? Whether it's good news or bad, we are skilled in developing the right message.

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